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1 July 2024

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Draft PDRS Method Guide Consultation

The National Renewable Network (NRN) welcomes the opportunity to comment on the Draft PDRS Method Guide.

As NRN has a unique business model, perhaps not explicitly contemplated by the PDRS Method Guide, we will first outline how we see the BESS1 applying in the context of NRN's business model.

1. About NRN

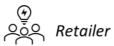
NRN's mission is "To rapidly close the energy inequality gap in Australia by breaking down barriers to accessing renewable energy. Our innovative nationwide network will pioneer a cheaper, easier, and better transition to sustainable energy for all."

NRN invests in distributed solar and battery systems, and licenses them to energy retailers who in turn use them to provide lower cost energy plans to residential and small business customers.



NRN

- Installs solar & battery system on a customer's home
- Owns system for as long as it's installed
- Charges retailer a license fee for use of the solar & battery assets
- Ensures system availability & performance



Retailer:

- Licenses use of the solar & battery system from NRN
- Uses the system as part of a VPP to reduce their cost to supply energy
- Passes on savings to the customer via a low cost energy plan



Customer

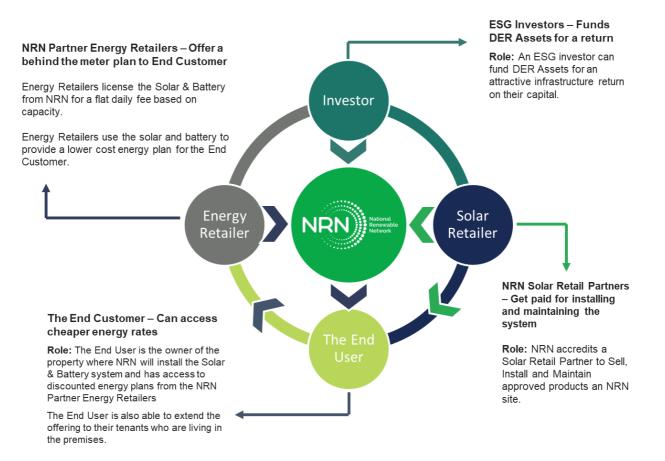
- Signs up to an easy-to-understand energy plan from Retailer
- Saves money on energy bills from day 1
- Accesses renewable energy
- Retains the right to:
 - Change retailer if they are dissatisfied
 - License system directly from NRN
- Buy out the system at any time



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NRN targets customers with high energy bills, specifically those over \$500 per quarter, and aims to help them save money on their energy costs. For example, customers with quarterly bills of \$700 can save about \$1,000 per year by using NRN's services. Case studies of customer savings are included in Appendix A.

NRN's model is aligned with PDRS's objective to reduce peak electricity demand in NSW by providing financial incentives for households and businesses to implement activities that create "peak demand reduction capacity":

- BESS1 will allow NRN to incentivise more customers to install VPP-ready batteries in their homes and small businesses
- More customers will benefit from cost savings associated with solar and VPP-ready battery
- NRN's batteries are licensed to retailers for use, many of whom operate them as part of a VPP as market participant under BESS2

2. Application of BESS1 in Context of NRN Business Model

Applying the PDRS Method Guide, we interpret the following roles for BESS1:

Purchaser

NRN is the Purchaser. NRN procures from residential homeowners and small businesses the right to install, own and operate batteries at their site. NRN pays the full purchase, installation and maintenance cost of these batteries. NRN has full rights over how the battery capacity is utilised. These rights are licensed to retailers in order to provide the residential or small business customer with lower cost energy plans.





Capacity Holder

As Purchaser, NRN will nominate an ACP as Capacity Holder at the implementation date.

ΔCΡ

NRN will work with an existing ACP who will create PRCs on our behalf and ensure compliance with requirements relating to Record Keeping and Customer Engagement, amongst others.

3. Responses to Consultation

5. Capacity holder nomination requirements

NRN do not see any issues with the proposed nomination specification, assuming that

- NRN is considered the Customer and can nominate an ACP as capacity holder at implementation date.

6 Evidence requirements

NRN consider the BESS1 evidence requirements to be reasonable, assuming that:

- The minimum co-payment is made by NRN as the Purchaser of the BESS
- As NRN are the Purchaser, a fit-for-purpose Fact Sheet may be provided to the end-Customer (the residential or small business customer at whose property the BESS will be installed), providing only the information relevant to them as

Regards,

Jess Padman
Director of Energy Products
The National Renewable Network



APPENDIX A: NRN Case Studies



Case Study - Diamond Energy Customer 1

- O High Energy User 58 kWh per day
- O System 13kWp Solar & 16kWh Battery
- O Cost to Customer- \$0.00
- Network Essential Energy
- O Renewable Usage 72%

Comparison to AGL Value Saver Plan*

\$588
Diamond Energy
Monthly Bill

\$740 AGL Monthly Bill \$1,817 Savings Per Year Annualised Bill



*AGL Value Saver Plan rates at time of install

Case Study - Diamond Energy Customer 2

- Medium Energy User 36 kWh per day
- O System 6.6kWp Solar & 9.6kWh Battery
- O Cost to Customer- \$0.00
- O Network Ausgrid
- o Renewable Usage 64%

Comparison to AGL Value Saver Plan*

-12%

\$432 Diamond Ener

Diamond Energy Monthly Bill \$484 AGL Monthly Bill \$624

Savings Per Year Annualised Bill